



## Bob Cain

Some 18 years ago Bob Cain went to a no-money-down seminar and got the notion that owning rental property would be a great idea. He bought some.

Trouble was, what he learned at the seminar didn't tell him how to make money on his rental property. He went looking for help in the form of a magazine or newsletter about the business. He couldn't find any.

Always ready to jump at a great idea, he decided he could put his speaking and writing skills to work and perform a valuable service for other investors who needed more information about property management.

So Bob dug out the secrets, tricks and techniques of property management wherever he found them; then he passed them along to other landlords.

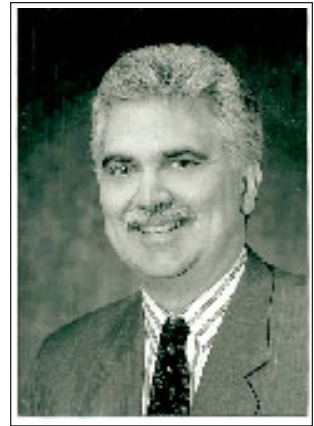
So for over 15 years now, Bob has been publishing information, giving speeches and putting on seminars and workshops for landlords on how to buy, rent and manage property more effectively.

### In a nutshell

- Started publishing *The Northwest Landlord*, fifteen years ago for Washington and Oregon landlords. Added a second newsletter, the *Rental Property Reporter*, for landlords in the rest of the United States in 1993.
- Publishes proprietary newsletters, plus books, articles and manuals on the rental property business and a tape series, "Avoiding the Tenant from Hell."

### What audiences say about Bob Cain's presentations:

- "Lots of practical, useful information." *Cheryl. Snow, Mollala, Oregon*
- "Great stuff for a landlord." *Alice Kreitler, Portland, Oregon*
- "You keep me out of trouble." *J. Clements, Sandpoint, Idaho*
- "You make it informative and interesting." *Joanne Johnson, Spokane Washington*
- "Excellent, invaluable knowledge any landlord or manager needs." *Searri Shipman, Spokane, Washington*
- "The best seminar I've ever attended." *Louanne Resleff, Spokane, Washington*
- "WOW!" *Lisa Newcomer, Willamsport, PA*



Bob Cain  
President &  
Publisher of  
Cain Publications, Inc.

#### Speaker at:

- ◆ Oregon Apartment Association
- ◆ Metro Multifamily Housing Association
- ◆ Real estate companies
- ◆ Oregon Hospital Volunteers Association
- ◆ The Business Network
- ◆ Portland Real Estate Investment Club
- ◆ Metro Multi-family Housing Association
- ◆ Indianapolis Landlords Association
- ◆ Landlord Management Network, Redding CA
- ◆ Williamsport-Lycoming Landlords Association
- ◆ Douglass Management Co., Spokane
- ◆ Cornett\*Marketing\* Group Seminars, Spokane
- ◆ Trends Show, Seattle
- ◆ Provincial Real Estate, Arlington, VA

For more information or to schedule Bob Cain for a speech or seminar:

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